

## Project Management Commercial Tender (m/f/d)

As one of the world's leading companies in the wind energy industry, ENERCON innovations have been setting new standards in technological design for more than 30 years..

### Overview:

As part of the regional Project Management Commercial team, the PMC Tender will be responsible for responding to and coordinating sales quotations for all countries in the Western Europe Region (Belux, France, Netherlands, UK & Ireland). Reporting to the Head of PMC and Site Procurement, we are looking for a proactive, commercially experienced, motivated and resourceful individual to join the team.

### Main Roles, Responsibilities and Expectations:

- Calculate and provide project site costs for all requests received through CRM for all countries in the region; Include risk margin and opportunities within calculation according to Regional targets and definitions;
- Follow-up market level & specifics (inflation follow-up, crane & transport prices for all countries of the region, site services,...);
- Keep track of all deviations in current projects to improve budget accuracy;
- Participate in lessons learnt meeting on bi-monthly basis;
- Track all budget deviation according to ticket tracer created by project controlling;
- Have a high level of understanding of tools to create standardized methods of calculation for the entire region, allowing improved knowledge of pricing levels of each WEC type;
- Interface and maintain communication with Central PMC and other central PM department to be aware of new tech, evolution of the market;
- Critically analyze assumptions included in calculations;
- Work with Sales Managers to prioritise calculation requests and avoid inefficiencies;
- Update Power Pivot and autorelease tool for all countries of the region;
- Track all calculation request status before contract signature and closing of calculations;

## DRIVING THE FUTURE

Innovative ideas are the hallmark of our successes and move us on. We are passionate about realizing wind energy projects across the globe and meeting tomorrow's energy technology challenges. You and your engagement can make a contribution to shape the future of renewable energies.

### APPLY NOW!

Are you interested? Then please submit your application (CV, motivation letter, certificates, earliest starting date and your salary expectation) via email to: [candidature-service-be@enercon.de](mailto:candidature-service-be@enercon.de).

**Location:** Ham (hybrid working available)

### Contact

Kaatje Huyghebaert  
HR Generalist  
[candidature-service-be@enercon.de](mailto:candidature-service-be@enercon.de)



[www.enercon.de/karriere](http://www.enercon.de/karriere)

- Participate in meetings with Sales to organize workload and priorities;
- Report to management price levels, deviations and follow-up KPI of site costs.

#### **Qualifications and Profile:**

- Bachelor Degree in Civil or Building Engineering ideally with a specialty in Contract and Cost management (desirable) Bachelor Quantity Surveying and Master in Business or equivalent;
- Minimum of 3 years' experience in a similar role with a strong knowledge of Claim/Project/Contract Management in the Renewable/Construction/Oil and Gas sector;
- Competent in MS Office and SAP experience is preferred;
- You must be willing to travel frequently within the Western Europe region (France, Benelux UK and Ireland);
- Able to work autonomously or collaboratively as the situation requires with strict confidentiality;
- Able to identify issues, take responsibility and implement solutions;
- Able to communicate clearly and effectively;
- Trustworthy with unquestionable integrity and ethical standards;
- Good communication and negotiation skills and good command of the Dutch, French and English languages both verbally and in writing.

#### **Benefits:**

- Flexible hybrid working options;
- Life Insurance;
- Health Insurance;
- Meal vouchers;
- Eco cheques;
- Company car.

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