

Sales Representative

Your tasks

- Search for and identify potential customers and projects in South-East Asia.
- Plan, coordinate, negotiate and execute direct sales to customers.
- Providing sufficient support, advice, and follow-up.
- Coordinate identified customers and projects.
- Prepare and present company-, technical- and sales presentations.
- Collect, analyze and report market developments.
- Participate in fairs and exhibitions.

Your qualification

- University degree in a technical field or business education.
- Minimum 3 years of work experiences in the energy or renewable energy sector, and at least 10 years of work experiences in sales.
- Basic knowledge of business and experience in sales would be an advantage.
- Demonstrate strong management and analytical skills, persuasive ability and cooperative approach to customer demands.
- Highly committed, as well as ambitious and visionary thinking.
- Speak, read and write English and Indonesian, any third language would be advantageous.
- Flexible travelling in South-East Asia.

DRIVING THE FUTURE

Innovative ideas are the hallmark of our successes and move us on. We are passionate about realizing wind energy projects across the globe and meeting tomorrow`s energy technology challenges. You and your engagement can make a contribution to shape the future of renewable energies.

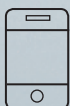
APPLY NOW!

Send a cover letter and CV as soon as possible, indicating salary expectations and earliest availability, to hr.tw@enercon.de

Location: Taipei / Indonesia

Contact

HR Department
hr.tw@enercon.de



[karriere.enercon.de](https://www.enercon.de/karriere)