

Head of After Sales (APAC) (Taipei)

Your Tasks

- From a contractual, commercial and technical background responsible for profitable business case for the exploitation of each wind farm project for ENERCON and the customer alike;
- Process owner of main After Sales processes in the region: contracting, financial balance, fulfillment of contractual obligations and operational wind farm performance;
- Responsible for the development and sustainability of one regional After Sales team, based on one regional After Sales strategy (aligned with regional Sales and GSM strategies), defining of processes, developing applicable After Sales functions, competences and culture within the region and implement/make this applicable for each sub-region;
- Manages, organizes, controls the regional After Sales COE department in order to achieve agreed targets (e.g. specific KPIs such as validity of contracts, open payments, etc.);
- Responsible to execute strategic decisions as agreed with the Sales and After Sales Director (and provide support/information);
- Responsibility for managing the After Sales resources and activities in the region;
- Responsible for ensuring a single interface with the customer in order to streamline customer relations.

Your Skills

- University degree in a technical field or business education;
- Minimum 5 years of work experiences in sales;
- Basic knowledge of business and experience in sales would be an advantage;
- Demonstrate strong management and analytical skills, persuasive ability and cooperative approach to customer demands;
- Highly committed, as well as ambitious and visionary thinking;
- Speak, read and write English and Chinese, any third language would be advantageous;
- Flexible travelling in Taiwan and APAC.

DRIVING THE FUTURE

Innovative ideas are the hallmark of our successes and move us on. We are passionate about realizing wind energy projects across the globe and meeting tomorrow's energy technology challenges. You and your engagement can make a contribution to shape the future of renewable energies.

APPLY NOW!

Are you interested? Then please submit your application (CV, motivation letter, certificates, earliest starting date and your salary expectation) via email to:

HR.TW@enercon.de

Location: Taipei

Contact:

HR.TW@enercon.de



www.enercon.de/karriere