



# SHAPING VISIONS

For our Office Team in Tokyo we are looking for a qualified:

## Sales Engineer (m/f)

### Your tasks:

- Execute sales related activities including: Acquisition of new customers, establish and maintain close relationship with customers
- Providing proficient customer / decision maker support and advice
- Planning, coordination, sales and processing of wind energy projects
- Preparing and carrying out project analyses, profitability calculations, presentations and contract negotiations
- Collecting, analysing and reporting market developments

### Your qualifications:

- Bachelor or Master degree in Engineering, additional experience in marketing preferred
- Minimum 3 years of experience in sales/marketing with a European organisation or a multinational company is desired, preferably from the renewable energy sector
- Strong analytical skills, persuasive ability and collaborative approach to customer demands, understanding of technical and commercial requirements of customers
- Excellent English oral and written communication skills with ability to connect with customers & co-workers at all levels
- Highly committed, as well as ambitious and forward thinking
- Interested in working in an international and highly dynamic environment

## DRIVING THE FUTURE

Innovative ideas are the hallmark of our successes and move us on. We are passionate about realizing wind energy projects across the globe and meeting tomorrow`s energy technology challenges. You and your engagement can make a contribution to shape the future of renewable energies.

### APPLY NOW!

The door to an expanding international company with excellent prospects for development is open to you. Interested? Then please submit your application (including English CV, cover letter, certificates, earliest starting date and your salary expectation) via email to [application-international@enercon.de](mailto:application-international@enercon.de)

Please include the reference code.

**Reference code:** JA00006

**Location:** Tokyo



[karriere.enercon.de](https://karriere.enercon.de)