

## After Sales Manager (Tokyo, Japan) (m/w/d)

### Your Tasks

- End-to-end responsibility for After Sales accounts, holistic client relationship manager;
- Responsible for claims management in coordination with Sales / PM / Service ("trouble shooting" with strong technical background);
- Responsible that for all wind farms a valid and profitable O&M contract exists at any time during the operational period;
- Overseeing and coordinating the implementation of contractual agreements in the operative phase after signature;
- Main interface between Sales and Service organization to transmit sales related customer's requirements;
- Responsible for all customer concerns and to coordinate solution findings with the Service department in the region – might be supported by Global Functions (e.g. Global Service, GSM for special technical questions / solutions) to avoid compensation payments;
- Responsible for O&M contract (completeness, correctness and timely performance) and is key contact to customer for all post-sales activities ("owner of the contract" and all related administrative tasks).

### Your Skills

- University degree (Bachelor / Master) in either economics / business administration and/or a degree in engineering;
- Minimum 5 years of relevant work experiences as manager in the After Sales;
- Basic knowledge of business and experience in sales would be an advantage;
- Demonstrate strong management and analytical skills, persuasive ability and cooperative approach to customer demands;
- Highly committed, as well as ambitious and visionary thinking;
- Speak, read and write Japanese and English, any third language would be advantageous;
- Flexible travelling in Japan.

## DRIVING THE FUTURE

Innovative ideas are the hallmark of our successes and move us on. We are passionate about realizing wind energy projects across the globe and meeting tomorrow's energy technology challenges. You and your engagement can make a contribution to shape the future of renewable energies.

### APPLY NOW!

Are you interested? Then please submit your application (CV, motivation letter, certificates, earliest starting date and your salary expectation) via email to:

**Satomi.Arakane@enercon.de**  
**wendy.chen@enercon.de**

**Location:** Tokyo, Japan



[www.enercon.de/karriere](http://www.enercon.de/karriere)